MEDIA GROUP, INC.

Nexstar Media Group Inc, NASDAQ: NXST Recommendation: Buy



JEWSNATIONI

Current Price: \$149.89 Target Price: \$189.49 Margin of Safety: 26.4% Levered IRR: 17.9%

Analyst: Nathaniel Littkemann

Company Overview

Nexstar Media Group Inc.



Company Overview

Company Description

- Nexstar Media Group Inc ("Nexstar") is the largest local broadcasting company in the United States.
- Owns, operates, and programs 199 Full-power Television Stations and 1 AM Radio Station.
- Business model based on television content distribution, advertising, and digital platforms.
- Originated as Nexstar Broadcasting Group in 1996, acquiring stations using cheap debt with strong cash flows to pay it down and repeat.
- Leverages economies of scale to receive favorable agreements with pay-TV customers (Ex. DirecTV)
 - Low-priced offerings provide somewhat of a shield against economic swings.

Geographical Distribution



FY2022 100% 90% 80% 70% 60% 50% 40% 30% 20% 10% 0% FY2020 FY2021 FY2022 Political Digital / Other Distribution Advertising

Political Advertising Increases ~= 10.0x in Even Years

Management Team

		E		
Names	Perry Sook	Michael Biard	Lee Ann Gliha	Blake Russel
Positions	Chairman, Chief Executive Officer	President, Chief Operating Officer	Executive VP & CFO	Executive VP & COO
Years in Industry	43	23	15	35

Risks/Catalysts

Revenue Breakdown



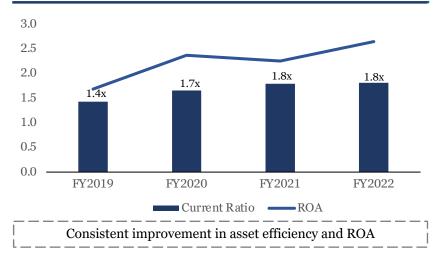
Company Overview: Operations



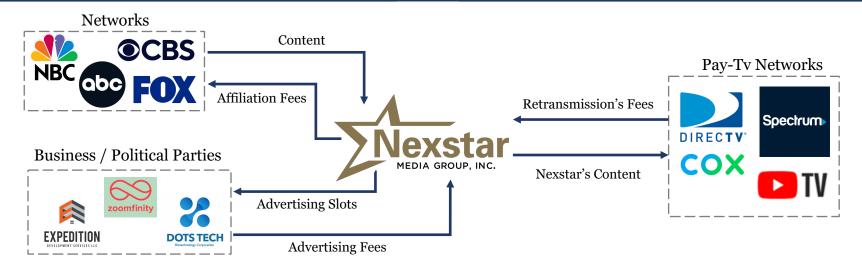


Strong Station Productivity

Improvements in Assets Efficiency



Business Model



OverviewThesisValuationRisks/CatalystsRecommendat

Industry Overview

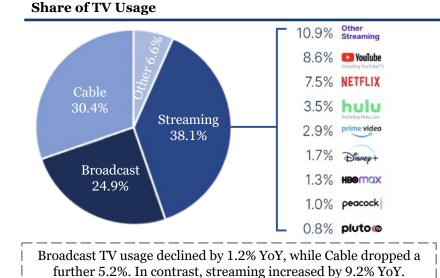
Nexstar Media Group Inc.





Overview

- Nexstar Media Group competes in the Media and Broadcasting industry.
- Expected annualized industry growth rate of approximately 3%
- Rapid growth in digital media and streaming technologies has prompted industry players to expand their online presence
- Industry is in the mature life cycle stage
- Revenue sources include retransmission, advertising, and licensing fees
- Industry has been able to maintain sticky revenues through macroeconomic climates, despite the impact of COVID-19

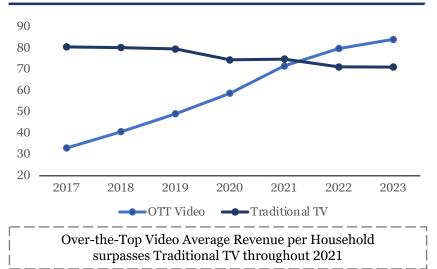


Major Players

Major U.S. Players – TV Household Reach (%)							
Nexstar Media Group		39%					
Tegna	27%						
Sinclair	25%						
Fox	25%						
CBS	24%						
ABC	21%						
NBC	20%						

#1 local broadcast tv affiliate station group and one of the largest producers and distributors of news, lifestyle, sports programming

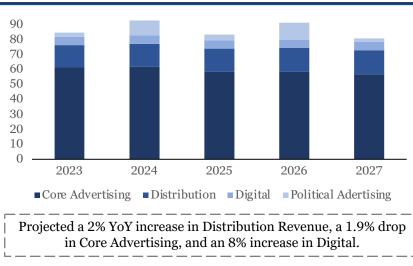
Average Revenue Per Household By Market



OverviewThesisValuationRisks/CatalystsRecommendation

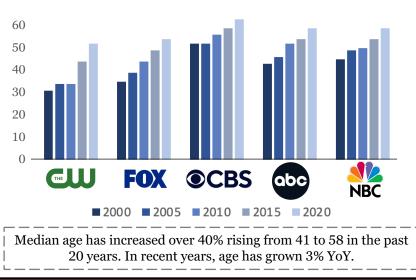
Industry Overview: Drivers and Outlook



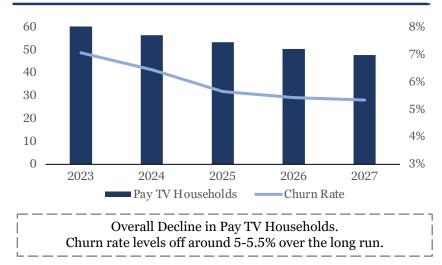


Projected Industry Outlook (2023-2027)

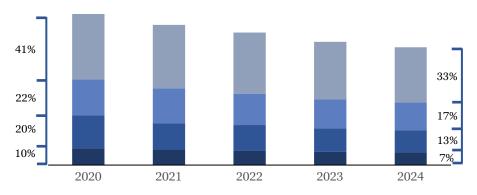
Current Customer Book Rising Historic Age



Pay TV Households Churn Outlook



% of Generation Usage of Pay Tv



Gen Z (18-24) Millennials (25-39) Gen X (40-54) Baby Boomers (55+)

All Generations are churning off Pay TV. Therefore, over the course of time, their customer book could die out.

Overview	Thesis	Valuation	Risks/Catalysts	Recommendatio

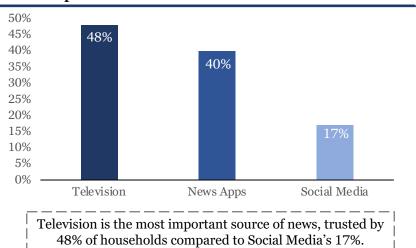
Investment Thesis

Nexstar Media Group Inc.



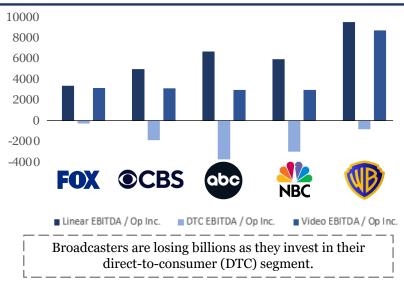
Thesis I: Broadcast TV is Not Obsolete



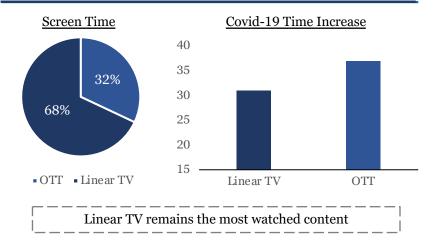


Most Important Source for Local News

Linear Generates all Video Profit for Network Affiliations



Linear Persists in TV Landscape



Greater Reach with Sports

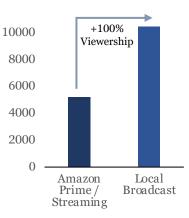


 Latest deal has NFL, the highest rated sport, on broadcast through 2033.
 Broadcast TV reaches

• Broadcast TV reaches over 76% of adults compared to SVOD of 36%.



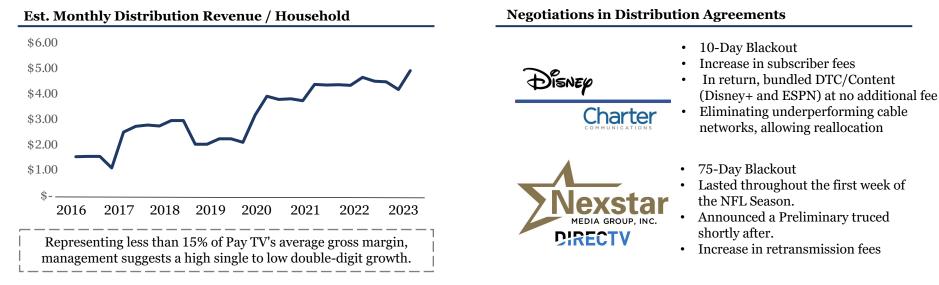
NXT program entered 5 - Year deal with the CW, owned by Nexstar.



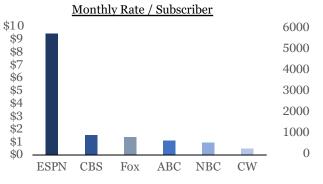
55% of Sports Enthusiasts prefer TV Channels, while only 22% favor streaming services

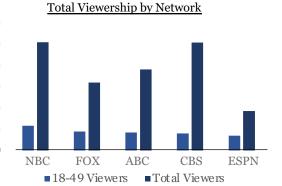
	Overview	Thesis	Valuation	Risks/Catalysts	Recommendation
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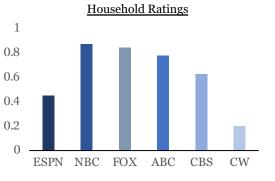




Big 5 Network's Fees Considerably less than ESPN







ESPN is a top-rated network following the Big 5.

Big 5 hold audiences 4x larger than ESPN through all viewers and 1.3x for viewers 18-49.

Although the Big 5 hold both these factors, they are getting paid significantly less on a subscriber basis

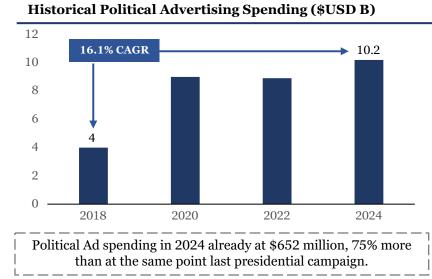
Overview

Thesis

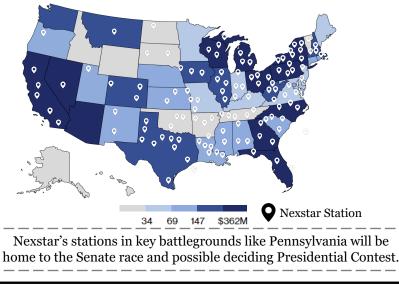
Valuation

Risks/Catalysts

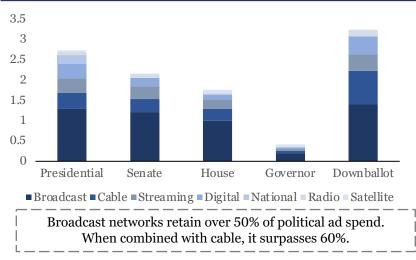




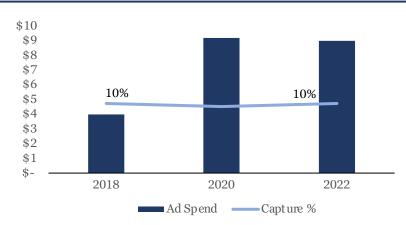
Projected Political Ad Spending by State



Breakdown of Political Advertising Revenue



Nexstar's Consistent Capture



Nexstar has strong historical capture rate of Political Ad Spend. Moving forward, will likely slowly decrease.

Overview Thesis Valuation Risks/Catalysts Recommendation				
	Overview	Thesis	valuation	Recommendation

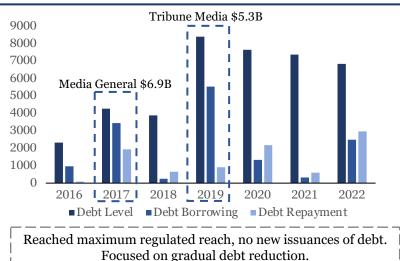


Industry Has High Levels of Debt

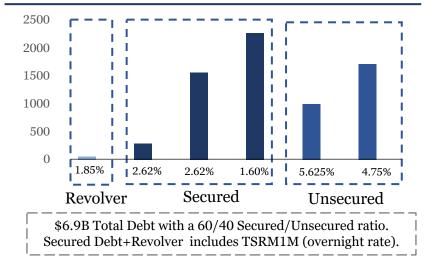
Group	1.38x	4. 7x	6903	5080
Nexstar Media				
Гegna	1.00x	3.4x	3112	311
Gray Television	8.42x	5.9x	6267	74
Sinclair	4.73x	8.1x	4341	91
Company Name	Debt / Equity	Debt / EBITDA	Debt	Equit

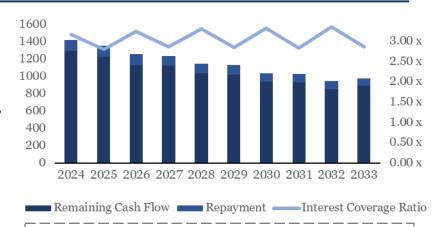
The industry's extensive use of debt substantially raises the overall risk profile of the business.

Historical vs Forward Looking View



Nexstar's Tranches of Debt





Repayment remains a consistent 10% of FCF while Debt levels decrease an average 1.6% YoY.

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation

Valuation

Nexstar Media Group Inc.





Revenue Flatline is Attributed to the Various Factors:

1	While moderately rising distribution fees/household, cable
1.	churn at a rate of 7% slows down growth

3. Political Advertising spend to grow, political parties to advertise to younger generations as they reach 18yrs of Age

2. Advertising revenue in the industry is set to further decline. Adjusted to decline increasingly as technology evolves

4. Digital revenue to moderately grow, via not only acquisitions inorganically but organic as well.

Levered Discounted Cash Flow Summary

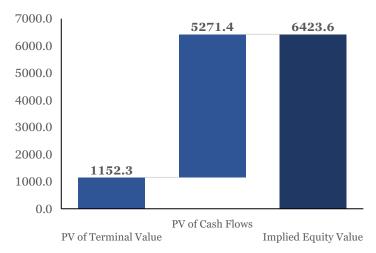
Nexstar Media Group (in \$M USD, except for Share Price Amounts)		TH I	istorical							Proje	atadı				
Levered FCF Build	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Revenue	3039	4491	4610	5220	4787	5273	4771	5241	4747	5209	4732	5189	4735	5191	4771
(-) Cost of Goods Sold	1333	1696	1835	1977	2060	2051	2013	2102	2067	2156	2123	2213	2185	2275	2253
Gross Profit	1706	2795	2775	3243	2727	3222	2757	3138	2681	3054	2609	2976	2551	2916	2519
(-) Opex	605	830	945	1051	1056	1055	940	1032	935	1026	932	1022	933	1023	940
EBIT	777	1538	1362	1723	1203	1715	1385	1683	1351	1569	1260	1498	1201	1437	1159
(-) Interest Expense	304	335	283	337	410	467	444	421	399	379	358	339	320	303	285
Pre-Tax Income	473	1202	1079	1386	793	1248	941	1262	951	1191	902	1158	881	1134	874
(-) Taxes	137	297	263	274	227	343	277	337	270	314	252	300	240	287	232
Net Income	336	906	816	1113	566	905	664	926	681	877	650	859	641	847	642
(+) D&A	324	427	468	469	468	452	433	422	395	458	416	457	417	457	420
(-) Change in NWC	-247	40	-86	-109	65	-26	93	-83	92	-81	89	-80	85	-80	144
(-) Capex	-198	-217	-151	-157	-171	-211	-191	-210	-190	-208	-189	-208	-189	-208	-191
Unlevered Free Cash Flow	581	1530	1402	1614	1331	1656	1498	1544	1431	1487	1374	1427	1321	1376	1347
(+) Debt Borrowing	5524	1327	321	2480	0	0	0	0	0	0	0	0	0	0	0
(-) Debt Repayment	-903	-2184	-590	-2960	-349	-132	-126	-121	-115	-110	-106	-101	-97	-93	-84
Levered Free Cash Flow	5201	673	1133	1135	982	1057	928	1002	916	998	910	986	904	981	978
					г										
Discount Period					ŀ	1	2	3	4	5	6	7	8	9	10
Discount Factor					L	88.5%	78.3%	69.3%	61.3%	54.3%	48.0%	42.5%	37.6%	33.3%	29.5%
															1
Discounted Cash Flows					5	s 935 \$	727 \$	695 \$	562 \$	542 \$	437 \$	419 \$	340 \$	327 \$	288

A 10-year projection period was used in valuation, including both an

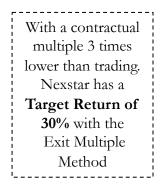
Unlevered and Levered analysis as Debt is significantly higher than equity (\$7b to 5b)



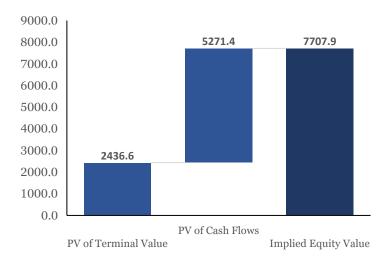
Exit Multiple



Cost of Equity	13.00%
Terminal Multiple	4.00x
Total Equity Value	\$ 6423.6
Shares Outstanding (M)	33.9
Fair Value Per Share	\$ 189.49
Current Price	149.89
Implied Upside	26.4%
Target Shareholder Return	30.05%
Target Price	\$189.49
Sum of Dividend	\$5.44



Gordon Growth



Cost of Equity	13.00%
Terminal Growth	1.0%
Total Equity Value	\$ 7707.9
Shares Outstanding (M)	33.9
Fair Value Per Share	\$ 227.37
Current Price	149.89
Implied Upside	51.7%
Target Shareholder Return	55.32%
Target Price	\$227.37
Sum of Dividend	\$5.44

With an assumed
terminal growth
of 1.5%.
Nexstar has a
Target Return of
55% with the
Gordon Growth
Method.

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation
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				LTM					
	Market Cap		LTM	EBITDA	LTM	LTM	LTM	NTM	
Company Name	(\$M)	TEV (\$M)	Sales (\$M)	Margin	ROIC	EV/Sales	EV/EBITDA	EV/EBITDA	Beta
Gray Television, Inc. (NYSE:GTN)	713.4	7,609.4	3,489.0	30.0%	4.9%	2.2x	7.1x	7.30x	1.68
Sinclair, Inc. (Nasdaq:SBGI)	842.8	4,478.8	3,268.0	16.5%	3.2%	1.4x	7.8x	6.22x	1.46
TEGNA Inc. (NYSE:TGNA)	3,108.2	5,718.3	3,102.2	29.5%	8.2%	1.8x	6.1x	6.28x	0.65
Paramount Global (Nasdaq:PARA)	8,464.6	24,146.6	30,145.0	7.8%	3.0%	0.8x	11.5x	9.18x	1.78
Nexstar Media Group, Inc. (Nasdaq:NXST)	5000	12006.1	5116	29%	6.10%	2.3x	7.3x	6.22x	1.53

Maximum	8464.60	24146.60	30145.00	30.0%	8.2%	2.2x	11.5x	9.2x	1.8x
75th Percentile	7125.50	20012.30	23481.00	29.9%	7.4%	2.2x	10.6x	8.7x	1.8x
Median	1975.50	6663.85	3378.50	23.0%	4.1%	1.8x	7.5x	6.8x	1.6x
25th Percentile	745.75	4788.68	3143.65	10.0%	3.1%	1.4x	6.4x	6.2x	0.9x
Minimum	713.40	4478.80	3102.20	7.8%	3.0%	1.4x	6.1x	6.2x	0.7x

Key Highlights

I.	
	Strong Gross Margin amongst peers with over
59.2 %	% conversion compared to a Peer Median of 45.4%.
'	· · · · · · · · · · · · · · · · · · ·

Total Debt to Enterprise Value significantly stronger with only **57.8%** consisting of Debt compared to a 77.8% peer median. Significant EPS growth potential: **\$11.8** Net Income per share versus peers' **\$1.15** median.

Total Debt to EBITDA of 4.7 turns compared to peer grouped of a median 6.0x. Management is further allocating FCF towards paydown moving forward.

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation



Unlevered vs Levered IRR

(\$ in millions)

Transaction Assumptions											
Nexstar Media Group Purchase Price	\$11,903	Pr	operty Sale	Price	\$8,080	Curren	t EV/ FCF	9.0x Cu	ırrent Market Ca	ap / LFCF	4.7x
		Ex	it Year		2033E	Terminal Year	EV / FCF	6.0x Ter	minal Market Ca	ap / LFCF	4.0x
Equity % Total Capitalization	42.0% \$5,000										
Debt % Total Capitalization	58.0% \$6,903										
Return Analysis	2023A	2024 E	2025 E	2026 E	2027 E	2028E	2029E	2030E	2031E	2032 E	2033E
Purchase Price	(\$11,903)										
Annual Cash Flow		1,656	1,498	1,544	1,431	1,487	1,374	1,427	1,321	1,376	1,347
Sale Price											10,100
Unlevered Cash Flow (UCF)	(\$11,903)	\$1,656	\$1,498	\$1,544	\$1,431	\$1,487	\$1,374	\$1,427	\$1,321	\$1,376	\$11,446
Debt Funding	6,903				3,483	294					
Loan Amortization		(132)	(126)	(121)	(115)	(110)	(106)	(101)	(97)	(93)	(89)
Loan Repayment					(3,483)	(294)					
Sale Price											3,911
Levered Cash Flow (LCF)	(\$5,150)	\$1,057	\$928	\$1,002	\$916	\$998	\$910	\$986	\$904	\$981	\$4,889
Unlevered IRR	11.48%										
Levered IRR	17.9%										
% Differential	6.4%										

Key Highlights & Assumptions

Debt is over 58% of the Capital Structure. Magnifying Levered returns against Unlevered while increasing the risk as well.	
Interest Rates have an assumed 20 bps decline YoY levelling off at 3.5% over 10 years.	

Maturities of 3 tranches of debt throughout FY2027 and FY2028. Assuming they refinance and carry the same amount of debt going forward.	
Loan amortization is structured with two tranches: one at 1% and the other at 5% moving forward.	

Risks & Catalysts

Nexstar Media Group Inc.



Risks and Catalysts



Increasing Competition	 Consumers are increasingly switching over to internet-based solutions. Mitigation: Nexstar has continuously making investments to increase their online presence resulting of 9% of revenue 	Increase Distribution Fees	 CEO writes distribution agreements himself. Expects an increase of high single to low double-digit growth Believes they remain undercompensated for their viewership
Median Age Rising	 Major cable network affiliations median age consistently rising/ Potential for entire book to die off in the future. Mitigation: Pay TV companies implementing internet-based solutions. Divestures in other growth sectors: Digital 	2024 Political Revenues	 Political advertising party's ad spend increase consistently every even year. 2024 budget est. \$10.2 Billion which Broadcast captures over 509 Nexstar historical capture rate of 10% over the past 4 cycles
Advertising Decline	 Businesses favor digital advertising for precise targeting, leading to TV ad decline. Mitigation: Nexstar diversifies revenue through digital ventures, redeveloping their customer demographic. 	Shift to Digital Services	 Pay TV companies implementing cheaper cable solutions via internet Potential to slow down churn off and appeal to the younger demographic. Offers a cheaper solution without content fragmentation

Recommendation

Nexstar Media Group Inc.



Recommendation: Buy with Target Price of \$189.49



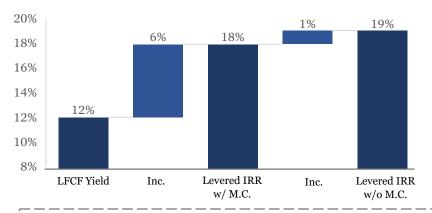
Football Field



Thesis Summary

1.	Broadcast TV remains essential for major sports and news for the foreseeable future
2.	Distribution revenues can further grow. Networks remain underpaid while having better ratings and viewership
3.	Political revenues provide a reliable counterbalance to revenue loss, with high margins in even years.
4.	Although Nexstar has a considerable amount of debt, they are position well with strong FCF to pay it down.

IRR Projections



With over 58% of Enterprise Value tied to debt, Levered Free Cash Flow yields higher returns than Unlevered.

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U	verview	

Valuation

MEDIA GROUP, INC.

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JEWSNATIONI

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Analyst: Nathaniel Littkemann

Appendix

Nexstar Media Group Inc.





A: Revenue Build **B:** Revenue Forecasted C: DCF Incorporated Churn Rate D: Sensitivity Analysis - Cost of Equity vs. Market Cap/LFCF E: Sensitivity Analysis – Cost of Equity vs Churn F: Debt Schedule G: Revenue to Net Income H: Net Income to Levered FCF I: PPE Projections J: Net Working Capital Build K: Interest Rates Rise over Time Scenario L: Political Revenue Heavy Decrease M: Digital Revenue Flatline N: Distribution Revenue Historical O: Core Advertising Revenue Historical P: Political Advertising Revenue Historical O: Digital / Other Revenue Historical R: Fixed vs Variable Cost Breakdown S: Debt Paydown within 6 Years

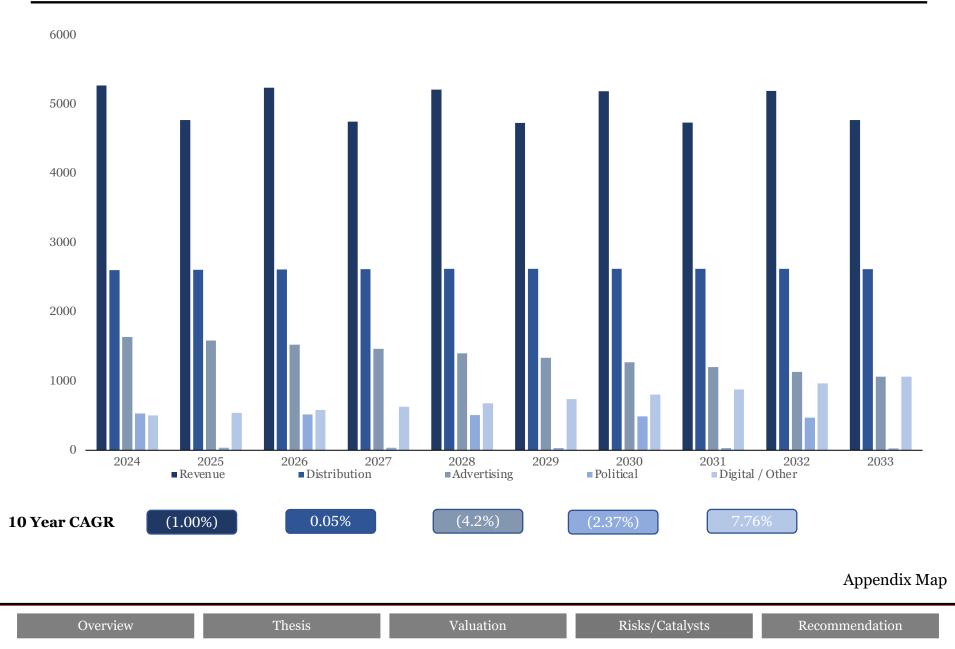


Nexstar Media Group				<u>Histor</u>	ical								Projec	cted				
Model	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Revenue	1188	2626	2767	3039	4491	4610	5220	4787	5273	4771	5241	4747	5209	4732	5189	4735	5191	4771
% Growth	1100	121.1%	5.3%		47.8%		13.2%	-8.3%	10.2%	-9.5%			9.7%	-9.2%	9.7%	-8.7%	9.6%	-8.1%
% Growin		121.1%	5.3%	9.8%	47.8%	2.6%	13.2%	-8.3%	10.2%	-9.5%	9.8%	-9.4%	9.7%	-9.2%	9.7%	-8./%	9.6%	-8.1%
Distribution Revenue	394	996	1121	1369	2153	2472	2553	2593	2601	2608	2614	2618	2622	2623	2624	2622	2620	2616
% Growth		152.7%	12.6%	22.1%	57.3%	14.8%	3.3%	1.6%	0.3%	0.3%	0.2%	0.2%	0.1%	0.1%	0.0%	0.0%	-0.1%	-0.2%
Revenue / Household (Monthly)	0.72	1.80	2.00	2.44	3.81	4.37	4.46	4.48	4.79	5.11	5.43	5.76	6.08	6.41	6.73	7.04	7.35	7.64
% Growth		150.4%	11.4%	21.8%	56.3%	14.5%	2.1%	0.4%	7.0%	6.7%	6.3%	6.0%	5.7%	5.3%	5.0%	4.7%	4.3%	4.0%
Advertising Revenue	532	1270	1090	1335	1571	1762	1719	1690	1639	1584	1526	1465	1402	1336	1269	1202	1134	1066
% Growth		138.6%	-14.2%	22.6%	17.7%	12.1%	-2.4%	-1.7%	-3.0%	-3.3%	-3.7%	-4.0%	-4.3%	-4.7%	-5.0%	-5.3%	-5.7%	-6.0%
Revenue / Station	5.38	7.43	6.41	7.67	7.97	8.90	8.64	8.49	8.24	7.96	7.67	7.36	7.04	6.71	6.38	6.04	5.70	5.35
% Growth		38.2%	-13.7%	19.7%	3.9%	11.6%	-2.9%	-1.7%	-3.0%	-3.3%	-3.7%	-4.0%	-4.3%	-4.7%	-5.0%	-5.3%	-5.7%	-6.0%
Political Advertising Revenue	109	36	251	52	508	45	506	34	530	39	519	36	506	33	491	31	472	28
% Growth		-66.7%	595.8%	-79.4%	879.9%	-91.1%	1018.6%	-93.3%	1458.8%	-92.7%	1243.3%	-93.1%	1306.7%	-93.4%	1372.5%	-93.8%	1440.5%	-94.1%
	0.000		0500			150	-000	100		400		100	-0.40	100	(105	100	(110	100
Adspend - Broadcast TV Industry	2600	360	2500	500	5300	450	5000	400	5300	400	5565	400	5843	400	6135	400	6442	400
% Growth - Even Years			-3.8%		112.0%		-5.7%		6.0%		5.0%		5.0%		5.0%		5.0%	
Historic Capture (%)	6.4%	10.0%	10.0%	10.4%	9.6%	10.0%	10.1%	8.5%	10.0%	9.7%	9.3%	9.0%	8.7%	8.3%	8.0%	7.7%	7.3%	7.0%
Digital / Other Revenue	153	325	305	283	260	331	443	470	503	540	581	628	680	739	805	881	966	1062
% Growth		111.6%	-5.9%	-7.3%	-8.3%	27.5%	33.7%	6.2%	7.0%	7.3%	7.7%	8.0%	8.3%	8.7%	9.0%	9.3%	9.7%	10.0%

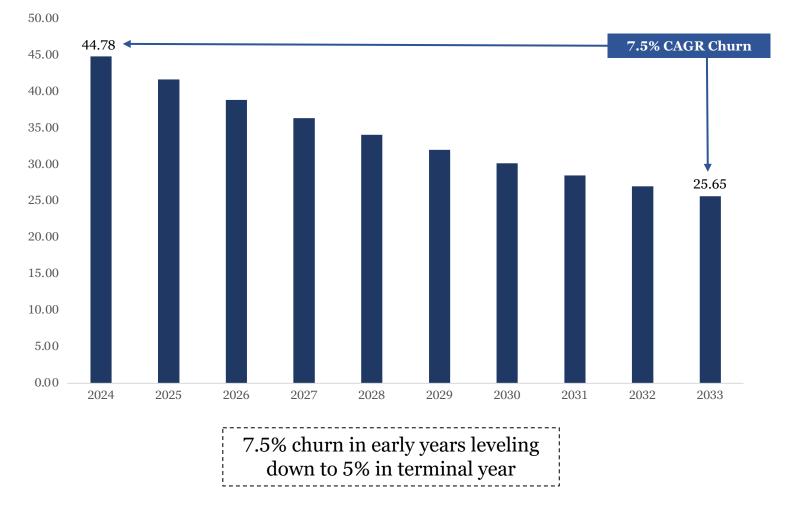
Distribution Revenue / Household CAGR 4.7% Advertising Revenue CAGR (4.2%) Digital Revenue CAGR 7.7%

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation









Appendix Map

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation

								Discoun	t Rate (Cost	of Equity):						
		11.0%	11.3%	11.6%	11.9%	12.1%	12.4%	12.7%	13.0%	13.3%	13.6%	13.9%	14.1%	14.4%	14.7%	15.0%
	5.40 x	49%	47%	45%	42%	40%	38%	36%	34%	32%	31%	29%	27%	25%	23%	22%
	5.20 x	48%	46%	43%	41%	39%	37%	35%	33%	31%	29%	28%	26%	24%	22%	21%
	5.00 x	46%	44%	42%	40%	38%	36%	34%	32%	30%	28%	27%	25%	23%	21%	20%
	4.80 x	45%	43%	41%	39%	37%	35%	33%	31%	29%	27%	26%	24%	22%	20%	19%
	4.60 x	44%	42%	39%	37%	35%	34%	32%	30%	28%	26%	25%	23%	21%	20%	18%
	4.40 x	42%	40%	38%	36%	34%	32%	31%	29%	27%	25%	23%	22%	20%	19%	17%
	4.20 x	41%	39%	37%	35%	33%	31%	29%	28%	26%	24%	22%	21%	19%	18%	16%
Market Cap / LFCF	4.00 x	40%	38%	36%	34%	32%	30%	28%	26%	25%	23%	21%	20%	18%	17%	15%
	3.80 x	38%	36%	34%	32%	31%	29%	27%	25%	24%	22%	20%	19%	17%	16%	14%
	3.60 x	37%	35%	33%	31%	29%	28%	26%	24%	22%	21%	19%	18%	16%	15%	13%
	3.40 x	36%	34%	32%	30%	28%	26%	25%	23%	21%	20%	18%	17%	15%	14%	12%
	3.20 x	34%	32%	30%	29%	27%	25%	24%	22%	20%	19%	17%	16%	14%	13%	11%
	3.00 x	33%	31%	29%	27%	26%	24%	22%	21%	19%	18%	16%	15%	13%	12%	10%
	2.80 x	31%	30%	28%	26%	24%	23%	21%	20%	18%	17%	15%	14%	12%	11%	9%
	2.60 x	30%	28%	27%	25%	23%	22%	20%	18%	17%	15%	14%	13%	11%	10%	8%

Valuation

Appendix: Sensitivity Analysis – Churn vs Cost of Equity



								Discount	t Rate (Cost	of Equity):						
		11.0%	11.3%	11.6%	11.9%	12.1%	12.4%	12.7%	13.0%	13.3%	13.6%	13.9%	14.1%	14.4%	14.7%	15.0%
	11.0%	3%	2%	1%	-1%	-2%	-3%	-4%	-5%	-7%	-8%	-9%	-10%	-11%	-12%	-13%
	10.5%	8%	7%	5%	4%	3%	1%	0%	-1%	-2%	-4%	-5%	-6%	-7%	-8%	-9%
	10.0%	13%	11%	10%	8%	7%	6%	4%	3%	2%	0%	-1%	-2%	-3%	-4%	-6%
	9.5%	18%	16%	15%	13%	12%	10%	9%	7%	6%	5%	3%	2%	1%	0%	-2%
	9.0%	23%	21%	20%	18%	16%	15%	13%	12%	10%	9%	8%	6%	5%	4%	2%
	8.5%	28%	27%	25%	23%	21%	20%	18%	17%	15%	14%	12%	11%	9%	8%	6%
	8.0%	34%	32%	30%	28%	27%	25%	23%	21%	20%	18%	17%	15%	14%	12%	11%
Churn (%)	7.5%	40%	38%	36%	34%	32%	30%	28%	26%	25%	23%	21%	20%	18%	17%	15%
	7.0%	46%	43%	41%	39%	37%	35%	33%	32%	30%	28%	26%	25%	23%	21%	20%
	6.5%	52%	49%	47%	45%	43%	41%	39%	37%	35%	33%	31%	29%	28%	26%	24%
	6.0%	58%	56%	53%	51%	49%	47%	45%	42%	40%	38%	36%	35%	33%	31%	29%
	5.5%	65%	62%	60%	57%	55%	53%	50%	48%	46%	44%	42%	40%	38%	36%	34%
	5.0%	71%	69%	66%	64%	61%	59%	56%	54%	52%	50%	47%	45%	43%	41%	39%
	4.5%	78%	76%	73%	70%	68%	65%	63%	60%	58%	55%	53%	51%	49%	47%	45%
	4.0%	86%	83%	80%	77%	74%	72%	69%	66%	64%	62%	59%	57%	55%	52%	50%

Assuming Churn decreases by 0.25% YoY

		Discount Rate (Cost of Equity):														
		11.0%	11.3%	11.6%	11.9%	12.1%	12.4%	12.7%	13.0%	13.3%	13.6%	13.9%	14.1%	14.4%	14.7%	15.0%
	11.0%	-6%	-7%	-8%	-9%	-10%	-11%	-12%	-13%	-14%	-15%	-16%	-17%	-18%	-19%	-20%
	10.5%	-1%	-3%	-4%	-5%	-6%	-7%	-8%	-9%	-10%	-11%	-12%	-13%	-14%	-15%	-16%
	10.0%	3%	2%	1%	-1%	-2%	-3%	-4%	-5%	-6%	-8%	-9%	-10%	-11%	-12%	-13%
	9.5%	8%	6%	5%	4%	2%	1%	0%	-1%	-2%	-4%	-5%	-6%	-7%	-8%	-9%
	9.0%	13%	11%	10%	8%	7%	6%	4%	3%	2%	0%	-1%	-2%	-3%	-4%	-5%
	8.5%	18%	16%	14%	13%	11%	10%	9%	7%	6%	5%	3%	2%	1%	0%	-2%
	8.0%	23%	21%	19%	18%	16%	15%	13%	12%	10%	9%	8%	6%	5%	4%	2%
Churn (%)	7.5%	28%	26%	24%	23%	21%	20%	18%	16%	15%	13%	12%	11%	9%	8%	6%
	7.0%	33%	32%	30%	28%	26%	24%	23%	21%	20%	18%	16%	15%	13%	12%	11%
	6.5%	39%	37%	35%	33%	31%	30%	28%	26%	24%	23%	21%	20%	18%	16%	15%
	6.0%	45%	43%	41%	39%	37%	35%	33%	31%	29%	28%	26%	24%	23%	21%	19%
	5.5%	51%	49%	47%	45%	42%	40%	38%	37%	35%	33%	31%	29%	27%	26%	24%
	5.0%	57%	55%	53%	50%	48%	46%	44%	42%	40%	38%	36%	34%	32%	31%	29%
	4.5%	64%	61%	59%	57%	54%	52%	50%	48%	46%	43%	41%	39%	38%	36%	34%
	4.0%	70%	68%	65%	63%	60%	58%	56%	53%	51%	49%	47%	45%	43%	41%	39%

Assuming Constant Churn

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Debt Schedule

(\$ in millions)

Debt Assumptions									
Tranche	Amount (\$	m) Pricing	% Floor	% Amort.	% Sweep	Term	% Fee	\$ Fees	CUSIP
Mission Revolver	\$62	TSR1M + 185bps				06/21/2027	0.50%	\$0.3	605024AT5
Nexstar Senior Secured Debt B4	\$1,561	TSR1M + 261.45bps		1.0%		09/18/2027			65336RAW8
Mission Senior Secured Debt	\$293.5	TSR1M + 261.45bps		1.0%		06/03/2028			605024AS7
Nexstar Senior Secured Debt A6	\$2,273	TSR1M + 160bps		5.0%		06/21/2027			65336RAZ1
Nexstar Senior Unsecured Debt	\$1,714	5.63%				07/15/2027			65343HAA9
Nexstar Senior Unsecured Debt 2	\$1,000	4.75%				11/01/2028			65336YAN3
Total Debt	\$6,903					Total Fina	icing Fees	\$0.3	

Financial Forecast	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
EBITDA	\$2,161	\$1,804	\$2,078	\$1,699	\$1,959	\$1,581	\$1,828	\$1,457	\$1,695	\$1,340
(-) D&A	(452)	(432)	(421)	(393)	(449)	(404)	(440)	(396)	(431)	(389)
Operating Income (EBIT)	\$1,709	\$1,372	\$1,657	\$1,306	\$1,509	\$1,177	\$1,387	\$1,061	\$1,264	\$952
(-) Interest Expense	(467)	(444)	(421)	(399)	(379)	(358)	(339)	(320)	(303)	(285)
Pre-Tax Income (EBT)	\$1,242	\$928	\$1,236	\$907	\$1,131	\$818	\$1,048	\$741	\$962	\$666
(-) Taxes % Rate 20.0%	(248)	(186)	(247)	(181)	(226)	(164)	(210)	(148)	(192)	(133)
Net Income	\$993	\$742	\$989	\$726	\$904	\$655	\$839	\$593	\$769	\$533
(+) D&A	452	432	421	393	449	404	440	396	431	389
(+/-) Differed Income Taxes	68	55	66	52	60	47	55	42	51	38
(–) CapEx	(211)	(190)	(208)	(187)	(204)	(184)	(200)	(180)	(196)	(177)
(-) Increase in NWC	(24)	96	(79)	97	(75)	96	(72)	94	(70)	150
Free Cash Flow (Pre-Debt Repayment)	1,684	1,532	1,548	1,434	1,457	1,336	1,349	1,228	1,240	1,185
(–) Mandatory Repayment	(132)	(126)	(121)	(115)	(110)	(106)	(101)	(97)	(93)	(89)
(+/-) Revolver Drawdown / (Paydown)										
(-) Optional Repayment										
Cash from Financing	\$1,552	\$1,406	\$1,428	\$1,319	\$1,346	\$1,230	\$1,248	\$1,132	\$1,147	\$1,096

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation



Debt Schedule Build			2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Forward TSR1M (bps)			533	513	493	473	453	433	413	393	373	353
Cash Available for Revolver Repayment			\$1,552	\$1,406	\$1,428	\$1,319	\$1,346	\$1,230	\$1,248	\$1,132	\$1,147	\$1,096
Mission Revolver												
Beginning Balance												
(+/-) Optional Borrowing / (Repayment)												
Ending Balance												
Beginning Available Capacity	Max. Capacity	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62
Ending Available Capacity			\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62	\$62
<u>s</u>	Spread	<u>% Floor</u>										
Revolver Interest Rate TSR1	M + 185bps		7.18%	6.98%	6.78%	6.58%	6.38%	6.18%	5.98%	5.78%	5.58%	5.38%
Revolver Interest Expense	-											
Revolver Unused Commitment Fee	% Unused Fee	0.5%	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3
Cash Available for Nexstar Senior Secured Debt B4			\$1,552	\$1,406	\$1,428	\$1,319	\$1,346	\$1,230	\$1,248	\$1,132	\$1,147	\$1,096
Nexstar Senior Secured Debt B4												
Beginning Balance			\$1,561	\$1,545	\$1,530	\$1,515	\$1,499	\$1,484	\$1,470	\$1,455	\$1,440	\$1,426
(–) Mandatory Repayment			(16)	(15)	(15)	(15)	(15)	(15)	(15)	(15)	(14)	(14)
(-) Optional Repayment	% Cash Sweep											
Ending Balance			\$1,545	\$1,530	\$1,515	\$1,499	\$1,484	\$1,470	\$1,455	\$1,440	\$1,426	\$1,412
5	Spread	% Floor										
Senior Debt Interest Rate TSR1M	I + 261.45bps		7.94%	7.74%	7.54%	7.34%	7.14%	6.94%	6.74%	6.54%	6.34%	6.14%
Senior Debt Interest Expense			\$123	\$119	\$115	\$111	\$107	\$103	\$99	\$95	\$91	\$87

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation

Appendix: Debt Schedule



Year			2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Cash Available for Mission Senior Secured Debt			\$1,536	\$1,390	\$1,412	\$1,304	\$1,331	\$1,215	\$1,233	\$1,117	\$1,133	\$1,082
Mission Senior Secured Debt												
Beginning Balance			\$293.5	\$291	\$288	\$285	\$282	\$279	\$276	\$274	\$271	\$268
(-) Mandatory Repayment			(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)	(3)
(-) Optional Repayment	% Cash Sweep											
Ending Balance			\$290.6	\$287. 7	\$284.8	\$281.9	\$279.1	\$276.3	\$273.6	\$270.8	\$268.1	\$265.4
	Spread	% Floor										
Senior Debt Interest Rate	TSR1M + 261.45bps		7.94%	7.74%	7.54%	7.34%	7.14%	6.94%	6.74%	6.54%	6.34%	6.14%
Senior Debt Interest Expense			\$23	\$22	\$22	\$21	\$20	\$19	\$19	\$18	\$17	\$16
Cash Available for Nexstar Senior Secured Debt A6			\$1,533	\$1,388	\$1,409	\$1,301	\$1,329	\$1,212	\$1,230	\$1,115	\$1,130	\$1,080
Nexstar Senior Secured Debt A6												
Beginning Balance			\$2,273.0	\$2,159.4	\$2,051.4	\$1,948.8	\$1,851.4	\$1,758.8	\$1,670.9	\$1,587.3	\$1,508.0	\$1,432.6
(-) Mandatory Repayment	_		(114)	(108)	(103)	(97)	(93)	(88)	(84)	(79)	(75)	(72)
(-) Optional Repayment	% Cash Sweep											
Ending Balance			\$2,159.4	\$2,051.4	\$1,948.8	\$1,851.4	\$1,758.8	\$1,670.9\$	1,587.3	1,508.08	\$1,432.6	\$1,360.9
	Spread	% Floor										
Senior Debt Interest Rate	TSR1M + 261.45bps		7.94%	7.74%	7.54%	7.34%	7.14%	6.94%	6.74%	6.54%	6.34%	6.14%
Senior Debt Interest Expense	× ×		\$176	\$163	\$151	\$140	\$129	\$119	\$110	\$101	\$93	\$86
	Spread	% Floor										
Nexstar Senior Unsecured Debt	N/A		\$1,714	\$1,714	\$1,714	\$1,714	\$1,714	\$1,714	\$1,714	\$1,714	\$1,714	\$1,714
Senior Debt Interest Rate			5.33%	5.13%	4.93%	4.73%	4.53%	4.33%	4.13%	3.93%	3.73%	3.53%
Senior Debt Interest Expense			\$91	\$88	\$84	\$81	\$78	\$74	\$71	\$67	\$64	\$60
	Spread	% Floor										
Nexstar Senior Unsecured Debt 2	N/A		\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000	\$1,000
Unsecured Debt Interest Rate			5.33%	5.13%	4.93%	4.73%	4.53%	4.33%	4.13%	3.93%	3.73%	3.53%
Unsecured Debt Interest Expense			\$53	\$51	\$49	\$47	\$45	\$43	\$41	\$39	\$37	\$35
Debt and Interest Expense Calculation			2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Dest und interest Expense curcumtion				2020	2020	2027	2020	2027	2000	2001	2002	2000
Debt Calculation												
Revolver												-
Senior Debt			3,995	3,869	3,748	3,633	3,522	3,417	3,316	3,219	3,127	
Total Debt Outstanding			\$3,995	\$3,869	\$3,748	\$3,633	\$3,522	\$3,417	\$3,316	. ,		. ,
% Initial Debt Remaining			57.9%	56.0%	54.3%	52.6%	51.0%	49.5%	48.0%	46.6%	45.3%	44.0%
Total Interest Expense			\$467	\$444	\$421	\$399	\$379	\$358	\$339	\$320	\$303	\$285
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Nexstar Media Group		His	storical							Projec	ted:				
Model	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Revenue	3039	4491	4610	5220	4787	5273	4771	5241	4747	5209	4732	5189	4735	5191	4771
(-) Direct Operating Expenses	1333.2	1696.1	1835.3	1977.1	2060.1	2051	2013	2102	2067	2156	2123	2213	2185	2275	2253
% of Revenue	43.9%	37.8%	39.8%	37.9%	43.0% <mark></mark>	40.5%	40.8%	41.2%	41.6%	42.0%	42.0%	42.0%	42.0%	42.0%	42.0%
Fixed Costs (65%) Growth (2%)	866.6	1102.5	1192.9	1285.1	1339.1	1365.8 2%	1393.2 2%	1421.0 2%	1449.4 2%	1478.4 2%	1508.0 2%	1538.2 2%	1568.9 2%	1600.3 2%	1632.3 2%
Variable Costs (35%)	466.6	593.6	642.4	692.0	721.0	685.5	620.2	681.3	617.1	677.2	615.1	674.6	615.6	674.9	620.3
(-) Selling G&A Expenses	675.3	890.5	970.4	1053.5	1070.5	1071	954	1048	949	1042	946	1038	947	1038	954
% of Revenue	22.2%	19.8%	21.1%	20.2%	22.4%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%
(-) Other % of Revenue	70.4 2.3%	60.8 1.4%	25.2 0.5%	2.8 0.1%	14.4 0.3%	16 0.3%	14 0.3%	16 0.3%	14 0.3%	16 0.3%	14 0.3%	16 0.3%	14 0.3%	16 0.3%	14 0.3%
Operating Income (EBIT)	777.2	1537.6	1361.8	1723.0	1202.6	1715	1385	1683	1351	1569	1260	1498	1201	1437	1159
Operating Margin	25.6%	34.2%	29.5%	33.0%	25.1%	32.5%	29.0%	32.1%	28.4%	30.1%	26.6%	28.9%	25.4%	27.7%	24.3%
(-) Interest Expense	304.4	335.3	282.7	336.6	409.6	467	444	421	399	379	358	339	320	303	285
Pre-Tax Income	472.8	1202.3	1079.1	1386.4	793.0	1248	941	1262	951	1191	902	1158	881	1134	874
(-) Taxes	137.0	296.5	262.9	273.6	226.6	-343	-277	-337	-270	-314	-252	-300	-240	-287	-232
% of Pre-Tax	28.9%	24.7%	24.4%	19.8%	27.6%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%	25.0%
Net Income	335.8	905.8	816.2	1112.8	566.4	904. 7	664.3	925. 7	681.0	876. 7	649.6	858.9	640.5	846.8	642.0

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Valuation

Appendix: Net Income to Levered Free Cash Flow (Incl. Historical)



Nexstar Media Group		His	torical							Projec	ted:				
Model	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
Net Income	336	906	816	1113	566	905	664	926	681	877	650	859	641	847	642
(+) Depreciation & Amortization	123	148	167	160	169	158	143	157	142	156	142	156	142	156	143
% of Revenue	4.1%	3.3%	3.6%	3.1%	3.5%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
(+) Amortization of Intangible Assets	200	280	301	309	299	294	289	265	252	247	242	238	233	228	224
% of Revenue	6.6%	6.2%	6.5%	5.9%	6.2%	5.6%	6.1%	5.1%	5.3% <mark></mark>	6.0%	6.0%	6.0%	6.0%	6.0%	<mark>6.0%</mark>
(+/-) Deferred Income Taxes	-3	-42	6	-102	-102	69	55	67	54	63	50	60	48	57	46
% Income Statement Taxes	2.5%	14.1%	-2.1%	37.2%	44.9%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%	20.0%
(+/-) Change in Working Capital	-247	40	-86	-109	65	-26	93	-83	92	-81	89	-80	85	-80	144
(-) Capital Expenditures	-198	-217	-151	-157	-171	-211	-191	-210	-190	-208	-189	-208	-189	-208	-191
% of Revenue	6.5%	4.8%	3.3%	3.0%	3.6%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%
Unlevered Free Cash Flow	581	1530	1402	1614	1331	1656	1498	1544	1431	1487	1374	1427	1321	1376	1347
% Growth	-40.1%	163.3%	-8.3%	15.1%	-17.6%	24.5%	-9.5%	3.1%	-7.3%	3.9%	-7.6%	3.8%	-7.4%	4.2%	-2.1%
(+) Debt Borrowing	5523.5	1327.0	321.0	2480.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
-															
(-) Debt Repayments	-903	-2184	-590	-2960	-349	-132	-126	-121	-115	-110	-106	-101	-97	-93	-84
Levered Free Cash Flow	5201	673	1133	1135	982	1057	928	1002	916	998	910	986	904	981	978
% Growth	828.6%	-87.1%	68.4%	0.1%	-13.5%	7.6%	-12.1%	8.0%	-8.6%	8.9%	-8.8%	8.3%	-8.4%	8.5%	-0.3%

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation



PP&E				Histor	<u>ical</u>								Projec	ted				
Model	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
D&A	51	101	110	123	148	167	160	169	158	143	157	142	156	142	156	142	156	143
% of Sales	4.3%	3.8%	4.0%	4.1%	3.3%	3.6%	3.1%	3.5%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%	3.0%
Capex	32	73	106	198	217	151	157	171	211	191	210	190	208	189	208	189	208	191
% of Sales	2.7%	2.8%	3.8%	6.5%	4.8%	3.3%	3.0%	3.6%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%	4.0%

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation
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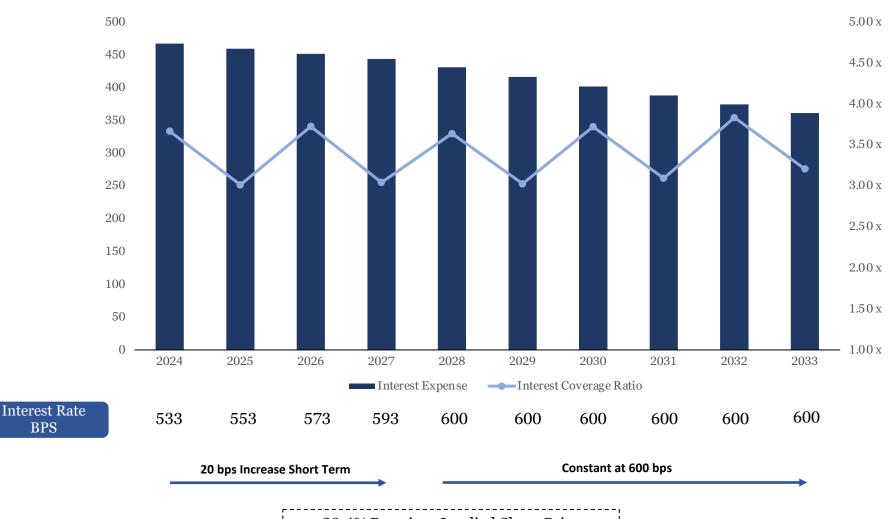


NWC				Histor	<u>ical</u>								Projec	<u>eted</u>				
Model	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
A/R	218	563	547	884	905	1021	1079	944	1011.3	915.0	1005.1	910.4	999.1	907.4	995.2	908.1	995.6	849.7
Receivable Days	67	78	72	106	74	81	75	72	70	70	70	70	70	70	70	70	70	65
A/P	20	31	68	157	218	248	198	127	168.6	165.5	172.8	169.9	177.2	174.5	181.9	179.5	187.0	185.1
Receivable Days	19	11	22	43	47	49	36	23	30	30	30	30	30	30	30	30	30	30
Net Working Capital	198	532	479	727	686	773	882	817	843	749	832	741	822	733	813	729	809	665
Change in Networking Capital		334	-52	247	-40	86	109	-65	26	-93	83	-92	81	-89	80	-85	80	-144

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation

BPS

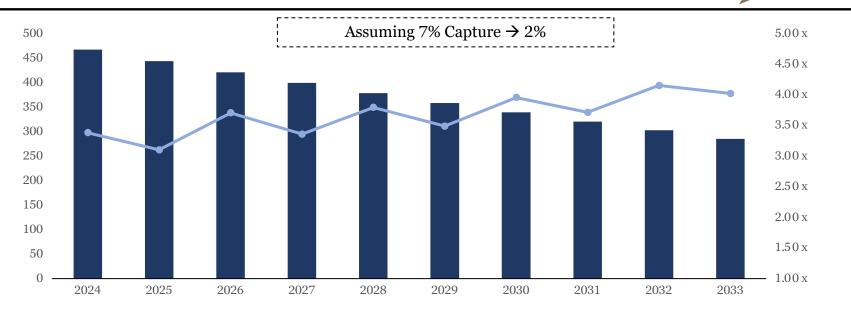




20.4% Premium Implied Share Price

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation

Appendix: Political Revenue Heavy Decrease



Interest Expense –

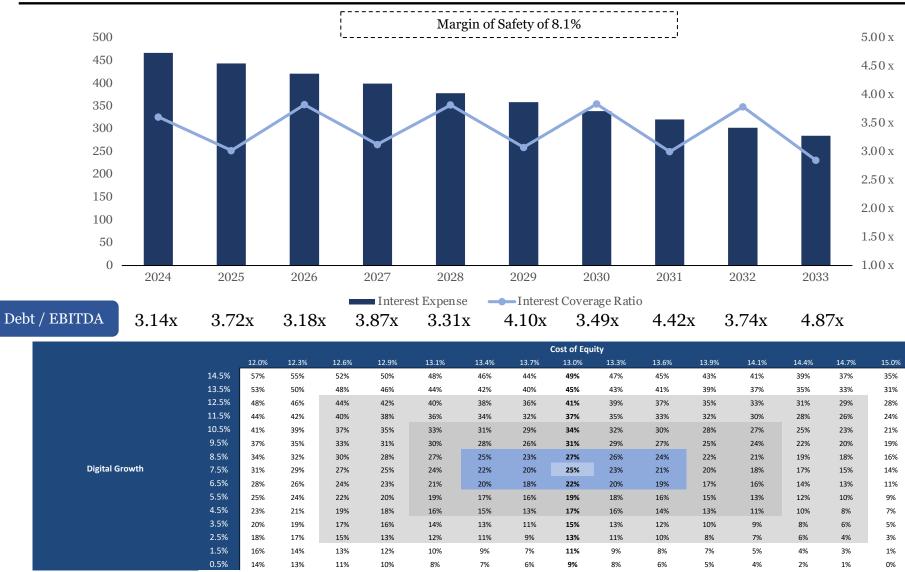
----Interest Coverage Ratio

								Political A	d Spend Bu	dget Growt	h					
		-12.5%	-10.0%	-7.5%	-5.0%	-2.5%	0.0%	2.5%	5.0%	7.5%	10.0%	12.5%	15.0%	17.5%	20.0%	22.5%
	17.0%	27%	28%	28%	29%	29%	30%	30%	31%	32%	32%	33%	33%	34%	35%	36%
	16.0%	26%	27%	27%	28%	28%	29%	29%	30%	30%	31%	31%	32%	33%	33%	34%
	15.0%	25%	25%	26%	26%	27%	27%	28%	28%	29%	29%	30%	31%	31%	32%	33%
	14.0%	24%	24%	25%	25%	26%	26%	27%	27%	28%	28%	29%	29%	30%	30%	31%
	13.0%	23%	23%	24%	24%	24%	25%	25%	26%	26%	27%	27%	28%	28%	29%	30%
	12.0%	22%	22%	22%	23%	23%	24%	24%	24%	25%	25%	26%	26%	27%	27%	28%
	11.0%	21%	21%	21%	22%	22%	22%	23%	23%	24%	24%	24%	25%	25%	26%	27%
Capture %	10.0%	19%	20%	20%	20%	21%	21%	21%	22%	22%	23%	23%	24%	24%	25%	25%
	9.0%	18%	19%	19%	19%	19%	20%	20%	21%	21%	21%	22%	22%	23%	23%	24%
	8.0%	17%	17%	18%	18%	18%	19%	19%	19%	20%	20%	20%	21%	21%	22%	22%
	7.0%	16%	16%	16%	17%	17%	17%	18%	18%	18%	19%	19%	19%	20%	20%	20%
	6.0%	15%	15%	15%	16%	16%	16%	16%	17%	17%	17%	18%	18%	18%	19%	19%
	5.0%	14%	14%	14%	14%	15%	15%	15%	15%	16%	16%	16%	16%	17%	17%	17%
	4.0%	13%	13%	13%	13%	13%	14%	14%	14%	14%	14%	15%	15%	15%	16%	16%
	3.0%	11%	12%	12%	12%	12%	12%	12%	13%	13%	13%	13%	14%	14%	14%	14%

Appendix Map

MEDIA GROUP, INC

Appendix: Digital Revenue Flatline

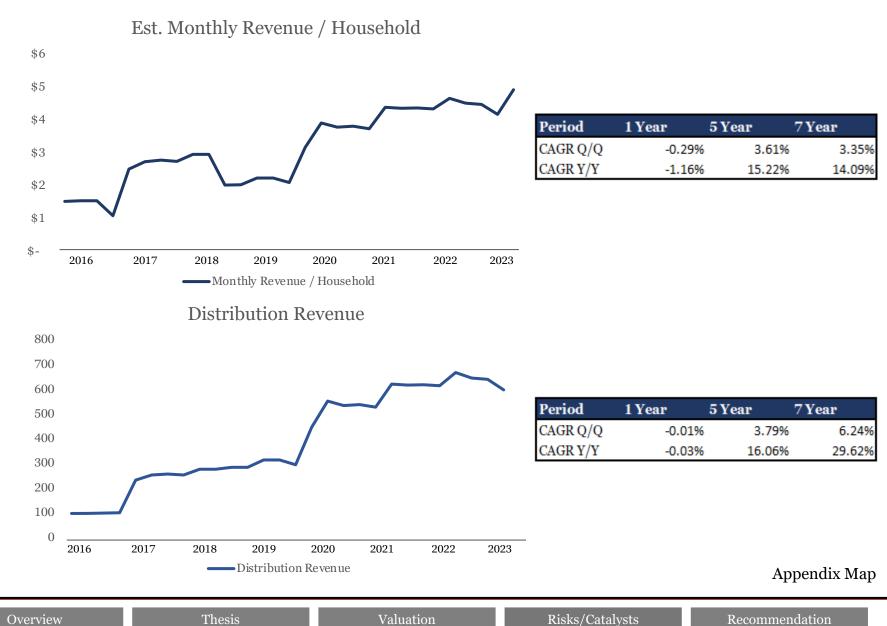


Appendix Map

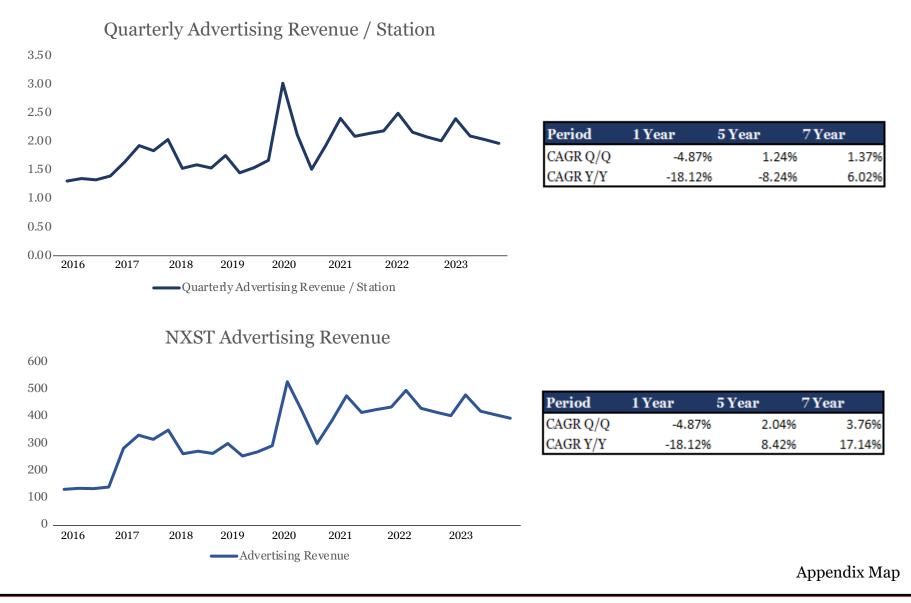
MEDIA GROUP

Overview



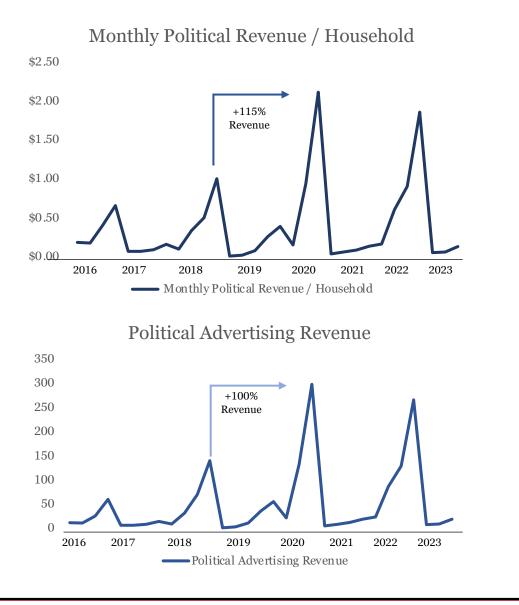






Overview	Thesis	Valuation	Risks/Catalysts	Recommendation
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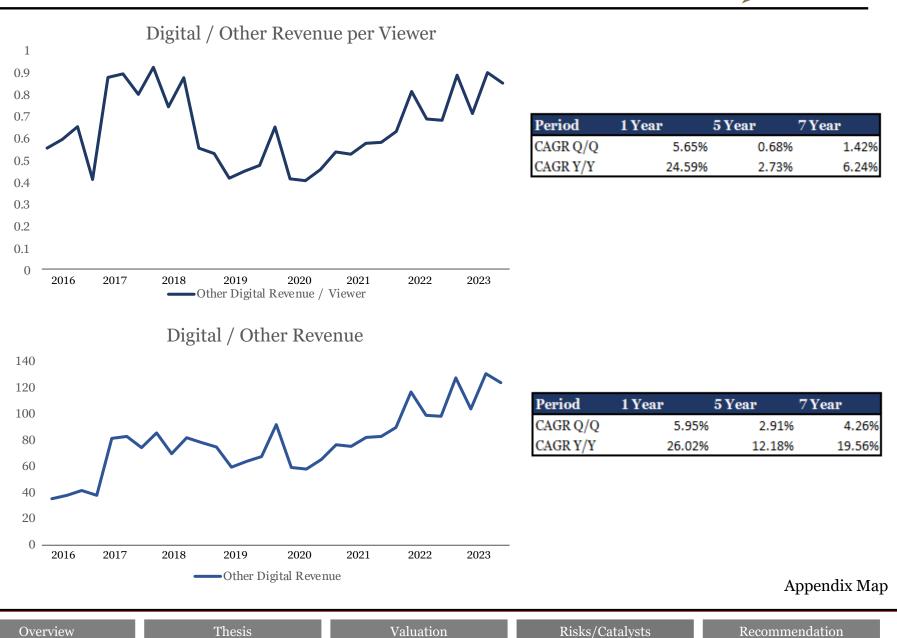




Overview	

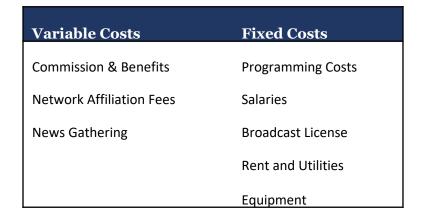
Valuation

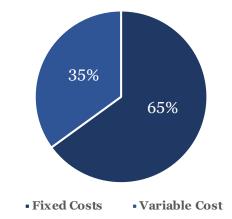
Appendix: Digital / Other Revenue Historical



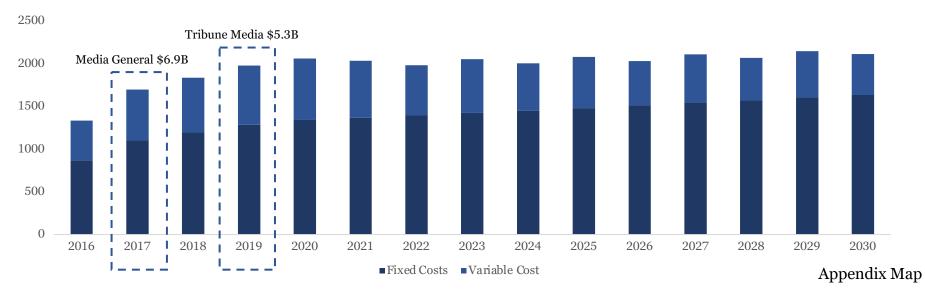
MEDIA GROUP,







Direct Operating Expenses



Overview	Thesis	Valuation	Risks/Catalysts	Recommendation



Unlevered vs Levered IRR

(\$ in millions)

Nexstar Media Group Purchase Price		\$11,903		Property Sale	Price	\$10,100	Curi	rent EV/ FCF	9.0x	Current Marke	t Cap / LFCF	4.7x
Equity % Total Capitalization Debt % Total Capitalization	42.0% 58.0%	\$5,000 \$6,903		Exit Year		2033E	Terminal Y	ear EV / FCF	7.5x	Terminal Marke	t Cap / LFCF	4.7x
Return Analysis		2023A	2024E	2025E	2026E	2027E	2028E	2029E	2030E	2031E	2032E	2033E
Purchase Price		(\$11,903)										
Annual Cash Flow			1,656	1,498	1,544	1,431	1,487	1,374	1,427	1,321	1,376	1,347
Sale Price												10,100
Unlevered Cash Flow (UCF)		(\$11,903)	\$1,656	\$1,498	\$1,544	\$1,431	\$1,487	\$1,374	\$1,427	\$1,321	\$1,376	\$11,446
Debt Funding		6,903				3,483	294					
Loan Amortization			(132)	(126)	(121)	(115)	(110)	(106)	(101)	(97)	(93)	(89)
Loan Repayment						(3,981)	(841)	(547)	(547)	(547)	(547)	(547)
Sale Price												4,596
Levered Cash Flow (LCF)		(\$5,150)	\$1,057	\$928	\$1,002	\$418	\$451	\$364	\$440	\$357	\$434	\$5,027

Unlevered IRR	4.85%
Levered IRR	12.3%
% Differential	7.4%

Assuming the three debt tranches must be paid down within 6-7 years.

Overview	Thesis	Valuation	Risks/Catalysts	Recommendation
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